MARATHAWADA MITRA MANDAL'S
INSTITUTE OF MANAGEMENT EDUCATION
RESEARCH AND TRAINING
MBA PROGRAMME
( Approved by AICTE - New Delhi)

Affiliated to Savitribai Phule Pune University
(Formerly known as Pune University)
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The trust Marathwada Mitra Mandal, Pune was established in 1967 by Hon. Late Shri. Shankarraoji Chavan, Former Home Minister, Govt. of India as the Founder President. The trust started its activity with the objective of providing hostel or similar accommodation in Pune to the students. This trust is established through the inspiration of socially and educationally charged personalities, with motto नेवे बुद्धांचे हिंद (Welfare of Masses). Mass education, Co-education and dedication towards overall development of the region are watchwords of the trust. At its various educational campus the trust has created excellent facilities of education catering to Engineering, Interior Design, Management, Law, Commerce, Science, Pharmacy, Architecture & Polytechnic which provide excellent education to more than 18,000 students.

Executive Council

- Mr. S. D. Ganage
- Prin. B. G. Jadhav
- Dr. M. V. Suryawanshi
- Dr. S. B. Jadhav
- Dr. N. V. Biradar
- Mr. K. H. Mungale
- Mr. A. S. Pawar
- Mr. N. T. Kitekar
- Dr. S. S. Garge
- Dr. S. H. Gawhane
- Dr. V. S. Patil
- Prof. D.S. Bhandari
- Mr. T. P. Niwalikar
- Mr. S. S. Suryawanshi
- Mr. J. M. Pawar

President
Executive President
Vice President
Vice President
Dy-Executive President
Secretary
Treasurer
Joint Secretary
Joint Secretary
Member
Member
Member
Member
Member
Member

Our Vision & Mission

Vision
IMERT endeavours to be an institute of preference for quality management education.

Mission
Our mission is to impart professional management education by providing a conducive environment to every individual to evolve as an effective management professional, entrepreneur and a responsible citizen.
India, as an economy, has completed two decades of the era of liberalization, privatization and globalization. Globalization has definitely improved lives of citizens of this nation by opening numerous opportunities especially to youths.

India as an emerging market has become an important destination for the global business houses. It goes without saying that all the local as well as global business houses are constantly in the search of two things – Technology and Talent. I am sure that you will agree to the fact that a Business School is catalyst in nurturing the talent and handing over it to the Industry.

We, at IMERT, are committed to nurturing the talent of our students for making them successful executives and leaders in the world of management. We strongly believe in creating a Questioning Mind full of inquisitiveness and hence we constantly expose our students to various situations which pose challenges for them and give them right questions. Students at IMERT are ensured an environment that is conducive even for their entrepreneurial abilities. For accomplishment of these coveted career goals we rigorously follow a philosophy of Learning through Experience which leads to empowerment of our students.

We are sure that the two years at IMERT is going to be the most memorable time in your studentship. Over a period of these two years you will be equipped not only with expertise in domain, skills and techniques to mark your entry in the global business but also with sound value based thinking, ethics and principles to become a good global citizen and a sensitive human being.

Dr. Shriram Nerlekar
(Director)
When a student progresses from UG to PG, he/she has many aspirations so as to make oneself worthy of an employment. Today's dynamic world is full of cut throat competition. To survive and grow in this competition, a student must have a good Masters Degree. MBA is one of the courses which is prospering since last two decades and still continues to prosper. Just like a caterpillar transforms itself into a beautiful butterfly only after overcoming all the hurdles, MBA is a program which fosters a successful transformation of students into professionals by grooming and polishing them. MBA is a two years full time program. Throughout the two years, students get to learn theoretical concepts pertaining to various functions of management. Along with theory, students have to work in the industry for two months to get hands on experience of how theory is implemented in practice. Student can go for the specialization of his/her own choice and excel in the stream by becoming a successful management professional and a responsible citizen.
IMERT focuses on imparting quality management education by providing a conducive environment to every individual studying at IMERT.

Every learner after completing his/her MBA from IMERT will definitely become either a smart professional or a smart entrepreneur along with a responsible citizen.

IMERT practices experiential learning rather than academics only. Student pursuing two years of MBA at IMERT will become a final product in the market with polished soft skills, managerial skills, decision making skills and overall life skills.

IMERT has entered in MOU's with prestigious organizations. They are National Academy of Customs Indirect taxes and Narcotics (NACIN), Securities and Exchange Board of India (SEBI), National Institute of Securities Markets (NISM) a SEBI’s offshoot, WNS Global Services, The Indus Entrepreneurs (TIE), Mahratta Chamber of Commerce, Industries and Agriculture (MCCIA), National Stock Exchange of India (NSE), NELDA. The add-on inputs offered through these strategic tie-ups give extra edge to IMERT students in their placements.

In a nutshell IMERT promises a very enriching and very fulfilling learning experience to every learner.

**MBA @ IMERT**

**Induction**
**Class Room Teaching**
**Local Industry Visit**
**Guest Sessions**
**Foundation Course**
**Excel Training**
**OMT**
**Basic GD & PIs**

**GEP Basket**
International Students Programme
IPDP Basket
Industry Tour

**Induction**
**Class Room Teaching**
**Local Industry Visit**
**Guest Sessions**
**Foundation Course**
**Excel Training**
**OMT**
**Basic GD & PIs**
INFRASTRUCTURE

1) Class Rooms:
IMERT has spacious well ventilated & state of art classrooms, providing superb environment for teaching and learning. Each classroom has a capacity to accommodate more than 60 students. All classrooms have dedicated computer system with proper sound system with microphones and internet connectivity.

2) Library
IMERT believes that library is a resource center for valued information and knowledge. IMERT has a well-equipped Library with more than 16000 books, 25 National & International Journals. IMERT has Annual Subscription to Online Databases like EBSCO, ACE Equity & J-gate and Harvard Business Publishing. The library also provides comfortable reading section for learners. Library also offers multimedia facility with round the clock internet connectivity.

3) Computer Lab
Computer lab is well-equipped with 70 i3 PC’s adequately supported by 50 Mbps leased lines for internet connectivity. It is also equipped with a wide range of licensed system software and application software. The entire campus is connected with Wi-Fi network.

4) Auditorium
IMERT has an Auditorium with more than 250 seating capacity. Auditorium having dedicated multimedia support, modern audio visual support system and central air conditioning is a hub for all knowledge packed corporate sessions as well as energized student’s activities.
Our Faculty

Dr. Shriram Nerlekar  
Director  
PhD, Research Analyst,  
M.Com, B.Com  
18Yrs, Finance

Dr. Shailesh Kasande  
Professor,  
Phd, MBA, BE  
22Yrs, Marketing

Dr. Uttam Sapate  
Professor,  
Phd, MBA, M. Tech, BE  
26Yrs, Finance

Dr. Jitendra Bhandari  
Associate Professor.  
PhD, MBA, B Pharmacy  
18Yrs, Marketing

Dr. Rupendra Gaikwad  
Associate Professor  
PhD, Mphil, MBA, NET, BSc  
23Yrs, Marketing

Dr. Pranav Kayande  
Associate Professor  
PhD, NET, MBA, BE  
14Yrs, IT

Ms. Pranjali Jadhav  
Assistant Professor  
Mphil, MBS, PGDBM,  
Mcom, Bcom  
10Yrs, HR

Ms. Aparna Shastri  
Assistant Professor  
Mphil, MPM, MBS,  
PGDBM, Bcom  
9Yrs, HR

Mr. Vivek Dighe  
Assistant Professor  
MBA, NET, Bcom  
14Yrs, Marketing

Mr. Vinod Mohite  
Assistant Professor  
MBA, MA, BA  
12Yrs,  
Banking & Insurance

Mr. Vivekanand Gaikwad  
Assistant Professor  
MPM, MBA, DLL, BA  
7Yrs, HR

Mr. Sachin Kshirsagar  
Assistant Professor  
MMS, PGDBM, BSc  
26Yrs, Operations
Our Faculty

Mr. Vijay Sonaje  
Assistant Professor  
MBA, NET, BE  
8Yrs, Finance

Ms. Yogini Kulkarni  
Assistant Professor &  
Dy. Director Placements.  
MBA, BBA  
6Yrs HR

Dr. Abhinay Nirmal  
Assistant Professor  
PhD, MBA, PGDSCM,    
NET, BSc  
9Yrs

Mr. Praful Sarangdhar  
Assistant Professor  
MBA, Bcom  
13Yrs, Marketing

Mr. Sandeep Hegade  
Assistant Professor  
MBS, MBA, MA, NET,  
DFMA, BE  
8Yrs, Finance

Mr. Swapnil Kharde  
Assistant Professor  
MBA, PGDNT, BSc  
4Yrs, Marketing

Dr. Umesh Raut  
Assistant Professor  
PhD, MBA, NET, BSc  
2Yrs, Marketing

Mr. Yogesh Jadhav  
Assistant Professor  
MBA, NET, BE  
3Yrs, Operations

Mr. Amol Raut  
Librarian  
MBA, M. Lib & I.S.C., NET,  
BHMCT, B. Lib and I. S. C.  
10Yrs, Marketing, HR

Celebrating Glorious 25 Years
Admission Eligibility

- In case of 'Open Category', student must have a Bachelor's Degree with minimum 50%.
- In case of 'Reserved Category', student must have a Bachelor’s Degree with minimum 45%.
- Valid score in one of the following Entrance Exams - MAH-MBA/MMS-CET, CMAT, CAT, ATMA and any other entrance exam as declared by DTE from time to time.

State / Central Government Scholarships for eligible students:

1. Various category based scholarships announced by Social Welfare Department.
2. Scholarship/Free ship by Tribal Development Department.
3. Rajarshi Chatrapati Shahu Maharaj Fee Reimbursement Scheme (EBC)
4. Central Government Minority Scholarship
5. State Government Minority Scholarship
6. Dr. Punjabrao Deshmukh Hostel Maintenance Scheme: For EBC Students

MBA ADMISSION PROCESS FLOW CHART
Masters of Business Administration

MBA is a two year full time programme leading to Masters Degree from Savitribai Phule Pune University on successful completion of the programme. The programme aims at imparting the contemporary domain knowledge and skills required to be dynamic and successful business manager. The programme also focuses on building entrepreneurial abilities. The programme comprises of 4 Semesters and adopts the Choice Based Credit System (CBCS) and Grading System. Choice Based Credit System (CBCS) offers wide ranging choice for students to opt for courses based on their aptitude and their career goals. CBCS works on the fundamental premise that students are matured individuals, capable of making their own decisions. CBCS enables a student to obtain a degree by accumulating required number of credits prescribed for that degree. The number of credits earned by the student reflects the knowledge or skills acquired by him/her. Each course is assigned with fixed number of credits based on the contents to be learned & expected effort of the student. The grade points earned for each course reflects the student’s proficiency in that course.

MBA FIRST YEAR (Semester I & II)

<table>
<thead>
<tr>
<th>Subject Code</th>
<th>Semester I</th>
<th>Code</th>
<th>Generic Core Courses (Compulsory)</th>
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<tbody>
<tr>
<td>101</td>
<td>102</td>
<td></td>
<td>Accounting for Business Decisions</td>
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<tr>
<td>103</td>
<td>104</td>
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<td>Economic Analysis for Business Decisions</td>
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<td></td>
<td>Legal Aspects of Business</td>
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<td>107</td>
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<td>Business Research Methods</td>
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<td>108</td>
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<td>Management Fundamentals</td>
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<td>108</td>
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<td>Business Communication Lab</td>
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<td>109</td>
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<td>MS Excel &amp; Advanced Excel Lab</td>
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<td>110</td>
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<td>Selling &amp; Negotiation Skills Lab</td>
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<td>111</td>
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<td>Business, Government &amp; Society</td>
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<td>112</td>
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<td>Leadership Lab</td>
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<td>113</td>
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<td>Personality Development Lab</td>
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<td>114</td>
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<td>Foreign Language - I Lab</td>
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<td>115</td>
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<td>Enterprise Analysis - Desk Research</td>
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<tr>
<th>Subject Code</th>
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<td>Financial Management</td>
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<td>Human Resource Management</td>
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<td>207</td>
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<td>Decision Science</td>
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<td>208</td>
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<td>Operations &amp; Supply Chain Management</td>
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<td>209</td>
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<th>Semester II</th>
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<th>Generic Elective Courses (Select Any 4)</th>
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<td>207</td>
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<td>Emotional Intelligence and Managerial Effectiveness Lab</td>
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<td>208</td>
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<td>Statistical Software Lab</td>
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<td>209</td>
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<td>MS Project Lab</td>
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<td>210</td>
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<td>Life Skills Lab</td>
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<td>211</td>
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<td>Geopolitics &amp; the World Economic System</td>
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<td>212</td>
<td></td>
<td></td>
<td>Business Systems &amp; Procedures</td>
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<td>213</td>
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<td>Computer Aided Personal Productivity Tools Lab</td>
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<td>214</td>
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<td></td>
<td>Foreign Language - II Lab</td>
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<tr>
<td>215</td>
<td></td>
<td></td>
<td>Industry Analysis - Desk Research</td>
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</tbody>
</table>
**Why MBA in Finance?**

*MBA in finance* is most sought after program across the world. The career opportunities after its completion are vast since finance function plays a very important role in every organization. A Finance Manager is essential for any industry, company or an organization to allocate finance to all the factors of production properly.

MBA in Finance would be focused on economies, planning, accounting, investments, analysis of market, taxation, costing and many such aspects related to finance. It equips students to lead the financial decision-making process for businesses that require special understanding of financial analysis, management and systems. Finance is a career field which requires one to possess skills in mathematics, economics and financial theory, all of which are covered in great detail in finance specialization.

**About the Programme**

In the second year students who are interested in pursuing Finance have an option to choose Finance specialization and are required to complete their Summer Internship Project in that field. At IMERT we provide inputs on the academic curriculum as per the syllabus prescribed by Savitribai Phule Pune University (SPPU). Besides, we provide training for National Institute of Securities Markets (NISM) certifications, GST certifications by National Academy of Customs, Indirect taxes and Narcotics (NACIN), Technical Analysis, Commodities Markets, Financial Modeling etc.

The Finance Department has organized its programs around particular tracks to assist MBA students in career planning. These tracks include Capital Markets, KPOs, Banking Services and Taxation. Certifications and planning curricula around these tracks enhance job opportunities.
Finance Specialization - Basket of Courses

Generic Core Courses (Compulsory) – 3 Credits each

301 Strategic Management
302 Enterprise Performance Management
303 Startup and New Venture Management
304 Summer Internship Project
401 Managing for Sustainability
402 Dissertation

Subject Core Courses (Compulsory) – 3 Credits each

305 FIN - Direct Taxation
306 FIN - Financial System of India, Markets and Services
403 FIN – Indirect Taxation
404 FIN - International Finance

Elective Courses – 2 Credits each
Note -> 4 Electives each in Sem III & IV from following baskets.

307 FIN - Strategic Cost Management
308 FIN - Corporate & International Financial Reporting
309 FIN - Corporate Finance
310 FIN - Corporate Financial Restructuring
311 FIN - Equity Research, Credit Analysis & Appraisal.
312 FIN - Rural Financial Institutions
313 FIN - Banking Operations –I
314 FIN - Treasury Management
315 FIN - Futures and Options
316 FIN - Financial Instruments & Derivatives
405 FIN - Strategic Cost Management
406 FIN - Corporate & International Financial Reporting
407 FIN - Corporate Finance
408 FIN - Corporate Financial Restructuring
409 FIN - Equity Research, Credit Analysis & Appraisal.
410 FIN - Rural Financial Institutions
411 FIN - Banking Operations –I

“MBA in Finance will develop your business and financial abilities, provide certifications and skills to enhance your job opportunities”

Dr. Uttam Sapate,
Professor and DLF (Finance)
Why MBA in Marketing?

No business and profit oriented organization in this world can survive in today’s ultra competitive environment without marketing. Even NGO’s need to make money and raise funds regularly for long term sustainability; this too requires marketing.

MBA in marketing will lay special emphasis on sales and selling skills as sales is the foundation of marketing. Digital Marketing is the new buzzword in the field of marketing and students with basic specialization in marketing can then super specialize and narrow down their focus on the world and opportunities that digital marketing offers.

Marketing is a field which requires students to think from the customers’ point of view. They need to offer their products not merely as products, but as solutions to solve the customers’ problems.

About the Programme

Marketing is a field which essentially begins with sales. Selling skills and zeal to achieve and exceed targets are a prerequisite to be an effective and successful sales professional. A sales professional’s role is one of the key roles in an organisation as he/she is the one who brings the revenue to the company. MBA in marketing will strive to create this. Besides providing the theoretical inputs as per the syllabus prescribed by the Savitribai Phule Pune University, IMERT also provides additional inputs and certifications to make the students industry ready. Certification from reputed world renowned institute like Dale Carnegie is provided. Other inputs like advance excel, introduction to Digital Marketing etc. are also provided. Students who are keen listeners with a go getter attitude should choose the field of sales and marketing.
Marketing Specialization - Basket of Courses

Generic Core Courses (Compulsory) – 3 Credits each

- 301 Strategic Management
- 302 Enterprise Performance Management
- 303 Startup and New Venture Management
- 304 Summer Internship Project
- 401 Managing for Sustainability
- 402 Dissertation

Subject Core Courses (Compulsory) – 3 Credits each

- 305 MKT - Contemporary Marketing Research
- 306 MKT - Consumer Behaviour
- 403 MKT - Services Marketing
- 404 MKT - Sales and Distribution Management
- 307 MKT - Integrated Marketing Communications
- 308 MKT - Product Management
- 309 MKT - Strategic Brand Management
- 310 MKT - Personal Selling Lab
- 311 MKT - Qualitative Marketing Research
- 312 MKT - Customer Relationship Management
- 313 MKT - Marketing and the Law
- 314 MKT - Finance for Marketing Professionals
- 315 MKT - Marketing of Financial Services-I
- 316 MKT - Tourism Marketing
- 317 MKT - Agricultural Marketing
- 318 MKT - Business to Business Marketing
- 405 MKT - Retail Marketing
- 406 MKT - Rural Marketing
- 407 MKT - Service Operations Management
- 408 MKT - International Marketing
- 409 MKT - Export Documentation & Procedures
- 410 MKT - Marketing Strategy
- 411 MKT - Marketing Decision Models
- 412 MKT - Marketing of High Technology Products
- 413 MKT - E-Marketing and analytics
- 414 MKT - Marketing to Emerging Markets & Bottom of the Pyramid
- 415 MKT - Marketing of Financial Services-II
- 416 MKT - Cross Cultural Relationship Marketing

Note -> 4 Electives each in Sem III & IV from following baskets.

“MBA - Marketing specialization students will never face a dearth of job opportunities in the market. Fast track career advancement is possible for high achievers, quick learners and people with leadership traits.

Mr. Vivek Dighe,
Assistant Professor and DLF (Marketing)
Banking is a key industry. According to a report by National Skill Development Corporation (NSDC), India is one of the few countries in recent times to have more growth opportunities in global economy. Banking is backbone of every economy. MBA in Banking and Insurance is specialized degree that provides a practical approach for an individual who desires to make his/her career in Banking and Insurance.

The specialization provides a solid foundation banking application, understanding insurance and financial concepts that are infused in Banking and Insurance domain.

MBA Banking and Insurance prepares students for careers in Banking, Financial Services, Portfolio Management, Insurance, NBFC’S. MBA in Banking and Insurance is ideal for students who aspire to hold middle management level jobs in the Banking and Insurance industry. The curriculum also provides the foundation necessary to successfully obtain processional certifications such as IC1, IC2, IC11 which are Licentiate Examination Certifications by Insurance Institute of India, NISM, Private Banking and Services etc.

About the Programme
The students can choose Banking and Insurance specialization in third semester. Banking and Insurance specialization enables individuals to enhance or build skills in specific Banking and Insurance domains and avail carrier opportunities emerging in these industries. Through various additional certifications, students are equipped with skills that are needed by modern day Banking and Insurance. These additional certifications by department also help students to develop competitiveness across Banking and Insurance, technology application and customer service.

Career planning tracks in MBA Banking and Insurance Management

- Securities Companies / Broking Houses
  - Relationship Manager
    - Fundamental Analysis
    - Technical Analysis
  - Key A/C Manager
- Life and General Insurance
  - Bank Assurance Channel
  - Agency Manager
- Banking Operations
  - Customer Service Executive
  - Probationary Officer
- NBFC
  - Home Loan / Consumer Loan Executive
  - Key Account Manager
- LICENTIATE EXAMINATION-Certification
- NISM IMERT Certificate
  - NISM-Series Investment Adviser (Level One)
- ICICI Certification
- Dale Carnegie Training
Banking Specialization - Basket of Courses

Generic Core Courses (Compulsory) – 3 Credits each

301 Strategic Management
302 Enterprise Performance Management
303 Startup and New Venture Management
304 Summer Internship Project

401 Managing for Sustainability
402 Dissertation

Subject Core Courses (Compulsory) – 3 Credits each

305 BIM - Banking Concepts and Operations
306 BIM - Principles and Practices of Insurance
307 BIM - Banking Regulations and Legal Aspects
308 BIM - Trends in Insurance Management

Elective Courses – 2 Credits each

Note -> 4 Electives each in Sem III & IV from following baskets.

307 BIM - Treasury Management
308 BIM - Practice of Life Insurance
309 BIM - Retail & Universal Banking
310 BIM - Personal Selling Lab
311 BIM - E-Banking
312 BIM - Financial Inclusion
313 BIM - Corporate Insurance Management
314 BIM - Marketing of Financial Services
315 BIM - Marketing of Insurance Services
316 BIM - Rural Banking and Micro-finance
317 BIM - Personal Financial Planning
318 BIM - Property Insurance

405 BIM - Advance Technology in Banking & Insurance
406 BIM - Practice of Marine Insurance
407 BIM - Fire and Consequential Loss Insurance
408 BIM - Health Insurance & Medi-claim Insurance
409 BIM - Agricultural Insurance
410 BIM - Agency Management
411 BIM - International Banking
412 BIM - Vehicle Insurance
413 BIM - Life Insurance Products
414 BIM - Commercial Banking and Cooperative Banking
415 BIM - Central Banking
416 BIM - Innovations in Banking and Insurance

*Institute has a right to offer the basket of elective courses.

The Banking and Insurance Management degree prepares students for banking and Insurance sector through additional certification and skillset through experiential learning “

Mr. Vinod Mohite,
Assistant Professor and DLF (Banking & Finance)

Celebrating Glorious 25 Years
The difference between good organization and great organization is its people. Attracting and retaining the right people (Talent) is an important task of HR. The career opportunities after completion are very vast since HR function plays a very important role in every organization. Human Resource manager brings the life into the organization. Human resources specialists are responsible for recruiting, screening, interviewing and placing workers. They also handle employee relations, payroll and benefits and training. Human resources managers plan, direct and coordinate the administrative functions of an organization.

It equips students to lead manpower decision making while selecting right people (talent) for the organization. Human resources managers go a step beyond by analyzing and helping to organize the workforce to best use employee talent.

**About the Programme**

HR is a fast-moving field, and there are a lot of things to manage. Here are just a few of the things you might do as an HR professional; hire suitable people, employee retention, training and development and compensation management and MBA in Human Resource will strive to create such professionals. Besides providing the theoretical inputs as per Savitribai Phule Pune University, IMERT also provides additional inputs and certifications to make the students industry ready. Various certifications are provided from reputed and renowned institutes like National Federation of Neuro Linguistic Programming USA. Other inputs are also provided like; advanced excel, Quantitative Aptitude, and practice Personal Interviews and practice Group Discussions.

**Career planning tracks in MBA HR**

**Recruiter/ Talent Acquisition**
- GD & PI,
- A workshop on decision making and selecting the right candidate
- Interactions with Practitioners.
- Orientation on job portal.

**T&D Administrator**
- A Workshop on Train The Trainer
- A Workshop on Designing Training Program.

**Industrial Relations**
- Case Studies in Industrial Relations
- Sharing of Experience from Industry Experts
- Orientation on Laws Relating to IR.

**Compensation & Payroll Executive**
- A session on Payroll & Compensation Management
- Actual Documentation Process (Pay Slip, PF Forms, ESI Related Papers, Legal Compliances)
- Practice Session on Wage calculation.
- Managing through Measurement (Compensation & Benefits, Performance Enhancement Systems & HR Analytics) (Certification)

**Neuro Linguistic Programming**

**HR Generalist**
**HR Specialization - Basket of Courses**

**Generic Core Courses (Compulsory) – 3 Credits each**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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<tbody>
<tr>
<td>301</td>
<td>Strategic Management</td>
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<tr>
<td>302</td>
<td>Enterprise Performance Management</td>
</tr>
<tr>
<td>303</td>
<td>Startup and New Venture Management</td>
</tr>
<tr>
<td>304</td>
<td>Summer Internship Project</td>
</tr>
<tr>
<td>401</td>
<td>Managing for Sustainability</td>
</tr>
<tr>
<td>402</td>
<td>Dissertation</td>
</tr>
</tbody>
</table>

**Subject Core Courses (Compulsory) – 3 Credits each**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>305 HR</td>
<td>Labour &amp; Social Security Laws</td>
</tr>
<tr>
<td>306 HR</td>
<td>Human Resource Accounting &amp; Compensation</td>
</tr>
<tr>
<td>403 HR</td>
<td>Employment Relations</td>
</tr>
<tr>
<td>404 HR</td>
<td>Strategic Human Resource Management</td>
</tr>
</tbody>
</table>

**Elective Courses – 2 Credits each**

Note -> 4 Electives each in Sem III & IV from following baskets.

**Elective Courses – 2 Credits each**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>307 HR</td>
<td>Employee Health, Safety &amp; Welfare</td>
</tr>
<tr>
<td>308 HR</td>
<td>Compensation Management</td>
</tr>
<tr>
<td>309 HR</td>
<td>HR Audit</td>
</tr>
<tr>
<td>310 HR</td>
<td>Human Resource Information System</td>
</tr>
<tr>
<td>311 HR</td>
<td>Outsourcing of HR</td>
</tr>
<tr>
<td>312 HR</td>
<td>Public Relations &amp; Corporate Communication</td>
</tr>
<tr>
<td>313 HR</td>
<td>Quality Management System</td>
</tr>
<tr>
<td>314 HR</td>
<td>Lab in Recruitment and Selection</td>
</tr>
<tr>
<td>315 HR</td>
<td>Lab in Job Design and Analysis</td>
</tr>
<tr>
<td>316 HR</td>
<td>Lab in Training</td>
</tr>
<tr>
<td>317 HR</td>
<td>Lab in Labour Laws – I</td>
</tr>
<tr>
<td>318 HR</td>
<td>Lab in Personnel Administration &amp; Appln Procedures</td>
</tr>
<tr>
<td>405 HR</td>
<td>Organizational Design and Development</td>
</tr>
<tr>
<td>406 HR</td>
<td>Global HRI</td>
</tr>
<tr>
<td>407 HR</td>
<td>Employee Reward Management</td>
</tr>
<tr>
<td>408 HR</td>
<td>Change Management</td>
</tr>
<tr>
<td>409 HR</td>
<td>Conflict &amp; Negotiation Management</td>
</tr>
<tr>
<td>410 HR</td>
<td>Lab in CSR</td>
</tr>
<tr>
<td>411 HR</td>
<td>Lab in Industrial Relations</td>
</tr>
<tr>
<td>412 HR</td>
<td>Lab in Legal Compliances</td>
</tr>
<tr>
<td>413 HR</td>
<td>Lab in Mentoring and Coaching</td>
</tr>
<tr>
<td>414 HR</td>
<td>Emerging Trends in HR</td>
</tr>
<tr>
<td>415 HR</td>
<td>Designing HR Policies</td>
</tr>
<tr>
<td>416 HR</td>
<td>Competency Mapping</td>
</tr>
</tbody>
</table>

*Institute has a right to offer the basket of elective courses.*

**MBA in HRM aims to develop the general management skills like organizational behavior, communication skills and foundations of human resource management. MBA in HR are required in every company, irrespective of industry or size. They are the ones who screen potential candidates, recruit, train new employees and motivate current employees by offering them competitive compensation and benefits.**

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Mr. Vivekanand Gaikwad  
Assistant Professor and DLF(HR)  

**Celebrating Glorious 25 Years**
Students at IMERT are constantly encouraged to showcase their talent in prestigious management fests across India. IMERT students have brought many laurels to the institute like - DHRUV, Panache 2017, Maven Adselfie competition, MIBM event, Milestone 2K17 etc.
OUTDOOR MANAGEMENT TRAINING (OMT)
Learning through experience is a philosophy followed at MM’S IMERT. OMT is a unique initiative that imparts various management and life skills amongst the students. OMT is organized by IMERT twice a year. The first OMT is a part of on campus Induction programme and the second OMT is conducted in December every year.

Through OMT many management learning’s are taught to the students like- Human Resource Management, Leadership skills, Resource Management, Time management, Co-ordination, Decision making, Planning, Strategizing and Communication.

INDUSTRIAL VISIT
In consonant with the learning through experience philosophy, Industrial visits are all inclusive component of curriculum. The visits organized by IMERT includes one day visits to the organizations nearby Pune city. IMERT also organizes Industrial Study Tour every year in the month of December to the neighboring & industrially advanced state. Along with a rich exposure through industry visit & interaction with corporate professionals, students enjoy a study visit to few tourist places also.

NELDA TREE PLANTATION & CONSERVATION
IMERT has signed MOU with Deshp group for Nelda. Project Nelda is a CSR initiative by Deshp group for Plantation and Conservation of trees. As per this MOU, as a part of ISR, Deshp and students of IMERT participating in various environment protection activities including tree plantation on Sundays at various places in and around Pune. Such activities are being planned and implemented with the help of materials arranged by Deshp. Students & faculties of IMERT are actively and collaboratively putting efforts into such activities.
Internal Complaint Committee (ICC)

The guidelines contained in the judgment dt. 13.8.97 of the Hon. Supreme Court in Vishaka & others versus State of Rajasthan envisaged creation of an appropriate complaint mechanism in the employer’s organization including a Complaints Committee of the composition stipulated therein for speedy redress of the complaint made by the victim. As per the guidelines of Hon. Supreme Court in above mentioned case, Institute of Management Education Research & Training has constituted 'Internal Complaint Committee' for speedy redressal of any complaint related to Sexual Harassment or Gender Discrimination and curb any such incidence.

Objectives:
1. To examine complaints of sexual harassment or sexual discrimination pertaining to the female staff members and the female students.
2. Take necessary remedial measures wherever possible or submit its findings with recommendations to the Director.
3. To pursue for time-bound enquiry of the complaints, wherever necessary.
4. To provide special counselors to the victim, as and when necessary.
5. To report to the Governing Council and the Director of Institute, if there is a prima-facie case for legal or disciplinary action against the perpetrator of the crime and to pursue the case to its logical end.
6. To ensure safe and healthy working environment for the female employees and the students, whereby they are protected against any kind of victimization and are always provided with environment which is free from fear and is conducive to progress and for discharging their duties.

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Name</th>
<th>Designation</th>
<th>Representing Committee</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Prof. Yogini Kulkarni</td>
<td>Assistant Professor</td>
<td>Secretary</td>
</tr>
<tr>
<td>2</td>
<td>Prof. Pranjal Jadhav</td>
<td>Assistant Professor</td>
<td>Teaching Staff</td>
</tr>
<tr>
<td>3</td>
<td>Mrs. Jayashree Pardeshi</td>
<td>Accountant</td>
<td>Non Teaching staff</td>
</tr>
<tr>
<td>4</td>
<td>Ms. Rutushree Nair</td>
<td></td>
<td>Student Representative</td>
</tr>
<tr>
<td>5</td>
<td>Ms. Kaveri Dahiphale</td>
<td></td>
<td>Student Representative</td>
</tr>
<tr>
<td>6</td>
<td>Ms. Ranjani Andhare</td>
<td></td>
<td>Student Representative</td>
</tr>
</tbody>
</table>

Grievance Committee

SCOPE:
1. The Grievance Committee shall consider only individual grievances of specific nature of Faculties, Staff members or Students, raised individually by the concerned aggrieved individual.
2. The Grievance Committee shall not consider any grievance of general applicability or of collective nature, raised collectively by a group of Faculties, Staff or Student.

General Procedure for Redressal of Complaints:
1. The Grievance Committee will meet at least once a month. However, if necessary, it may meet more frequently at the instance regarding gravity of a case before it or by the appeal by the Convener or at the request of the other members to discuss the various issues received to the committee.
2. Grievance committee would have 4 members appointed on it from the Faculties and Staff Members and it is suggested that at least 2 members of them should be senior and experienced faculties. At least three members of the Grievance Committee have to be present at the meeting.
3. If a member of the Grievance Committee is connected with the grievance of the aggrieved individual, the concerned member of the Grievance Committee shall not participate in the deliberations regarding that individual’s case.
Statutory Committees

4. If the aggrieved person happens to be a member of the Grievance Committee, then he shall not participate in the deliberations as a member of the Committee when his/her representation is being considered.
5. On receiving complaint from an complainant, committee will conduct time bound inquire in the matter and submit it’s report to the Governing Council within 7 days. The decision of the management in the matter under consideration will be informed to the complainant by the Director of Institute.
6. In case of student complainant, if complainant is not satisfied about the redressal of his complaint. He may approach Grievance Committee appointed by the University. The contact details of University Grievance Committee are mentioned in the website.

Members :

<table>
<thead>
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</tr>
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<tbody>
<tr>
<td>1.</td>
<td>Dr. Shriram Nerlekar</td>
<td>Director, IMERT</td>
<td>Chairman</td>
</tr>
<tr>
<td>2.</td>
<td>Mr. S.N. Kadam</td>
<td>Registrar, Marathwada Mitra Mandal</td>
<td>Member</td>
</tr>
<tr>
<td>3.</td>
<td>Prof. Jitendra Bhandari</td>
<td>Associate Prof., IMERT</td>
<td>Member</td>
</tr>
<tr>
<td>4.</td>
<td>Mr. Shailesh Mulay</td>
<td>Office Superintendent, IMERT</td>
<td>Secretary</td>
</tr>
</tbody>
</table>

Anti Ragging Cell

Under the Maharashtra Prohibition of Ragging Act 1999, ragging within or outside the institute campus is strictly prohibited. Whomsoever directly or indirectly commits, participates in, abets or propagates ragging within or outside the institute campus shall on conviction, be punished with imprisonment for a term up to 2 years and or penalty which may extend to 10,000/- rupees. Any student convicted of an offence of ragging shall be dismissed from the institute and such student shall not be admitted in any other educational institution for a period of five years from the date of such dismissal.

Internal Members of Anti-ragging Committee of Institute of Management Education Research & Training:

<table>
<thead>
<tr>
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<td>1.</td>
<td>Dr. Shriram Nerlekar</td>
<td>Director, IMERT</td>
<td>Chairman</td>
</tr>
<tr>
<td>2.</td>
<td>Prof. Aparna Shastri</td>
<td>Assistant Prof, IMERT</td>
<td>Secretary</td>
</tr>
<tr>
<td>3.</td>
<td>Dr. Jitendra Bhandari</td>
<td>Associate Prof., IMERT</td>
<td>Teaching Staff Representative</td>
</tr>
<tr>
<td>4.</td>
<td>Prof. Vivek Dighe</td>
<td>Assistant Prof, IMERT</td>
<td>Teaching Staff Representative</td>
</tr>
<tr>
<td>5.</td>
<td>Mr. Shailesh Mulay</td>
<td>Office Superintendent, IMERT</td>
<td>Non-Teaching Staff Representative</td>
</tr>
<tr>
<td>6.</td>
<td>Ms. Sayali Deshpande</td>
<td>-</td>
<td>Student Representative from girls</td>
</tr>
<tr>
<td>7.</td>
<td>Mr. Anish Pathak</td>
<td>-</td>
<td>Student Representative from boys</td>
</tr>
</tbody>
</table>

Anti Ragging Squad Members: Dr. Shriram Nerlekar, Prof. Jitendra Bhandari, Prof. Vivek Dighe.
To Report Any incidence of Ragging Students Can contact on above mentioned numbers or Email at : antiraggingcommittee@imertpune.in
All India ANTI-RAGGING HELPLINE: 1800-180-5522
SC/ST COMMITTEE

Preamble:
India is a country of diversity. It is a hub of different religions, castes and cultures. However, the Indian society is characterized by a highly-entrenched system of social stratification. Social inequalities have led to denial of access to materials, cultural and educational resources to the disadvantaged groups of societies. Higher education is a tool for social and economic equality; therefore, the institute has constituted SC/ST Committee which would help in eliminating the social disparities.


SC/ST committee:
The scheduled Caste (SC) and Scheduled Tribes (ST) Cell in an institute promotes the special interest of students in the reserved category and to provide special inputs in areas where the students experience difficulty. The cell regularly have to conduct remedial coaching classes on life skills, personality development, writing assignments and making presentations and also have to organize interactive sessions and informal meetings with students to attend to their personal, social and academic problems.
The SC/ST/OBC/PWD students can approach the Section Officer/Liaison Officer of the Cell for redressal of any grievance(s) regarding academic, administrative or social problems. The Section Officer/Liaison Officer will meet the concerned students, understand their problem and take necessary action and/or render them necessary advice/help to resolve the matter.

Objectives:
According to the UGC Guidelines of 1998, following are the objectives of the Committee -

i. Circulate GOI and Commission’s decisions and to collect regularly, on an annual basis, information regarding course-wise admissions to candidates belonging to the Scheduled Castes and Scheduled Tribes in the College.

ii. Analyze information on admissions, education, training and employment of SCs and STs; prepare reports for transmission to the Ministry of Human Resource Development/University Grants Commission and such other authorities as may be required.

iii. Function as a Grievances Redressal Cell for the grievances of SC/ST students and employees and render them necessary help in solving their academic as well as administrative problems.

iv. To promote higher education among these two communities suffering economic, social and educational deprivations.

Duties of Liaison Officer:
The Liaison Officer, on behalf of the Cell, facilitates the overall welfare of the students, staff and faculty as per the guidelines issued by AICTE.

Frequency of Meeting:
According to the regulations framed by AICTE, the Committee meets at least two times in a year and the decisions arrived at are mandatory to be implemented.

SC/ST Committee at IMERT:
IMERT in compliance with the UGC and AICTE guidelines has constituted SC/ST Committee to help the SC/ST categories integrate with other communities of the institute and to remove difficulties, which they may be experiencing.

The members of the Committee for the Academic year 2017-2018 are as follows:

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>1</td>
<td>Dr. Rupendra Gaikwad</td>
<td>Associate Professor</td>
<td>Chairperson</td>
</tr>
<tr>
<td>2</td>
<td>Mr. Vinod Mohite</td>
<td>Assistant Professor</td>
<td>Liaison Officer</td>
</tr>
<tr>
<td>3</td>
<td>Mr. Vivekanand Gaikwad</td>
<td>Assistant Professor</td>
<td>Teaching staff</td>
</tr>
<tr>
<td>4</td>
<td>Mr. Sandeep Hegade</td>
<td>Assistant Professor</td>
<td>Teaching staff</td>
</tr>
</tbody>
</table>
Alumni Speaks

I am glad to be a part of this institute which helped me to stand up. Beside our academic & bookish knowledge, we should also know how to present that knowledge. I developed my interpersonal skill and presentation skill here at IMERT.

Mr. Milind Jagtap
Chief Mentor & Chairman
SOFTHARD Automation Pvt. Ltd.

I consider myself a very proud student of MM’s IMERT. I got admission to MBA course in August’2012 and since joining I found this college as my family. The entire college staff including Director is very supportive and has helped me in all respect like education, professional development and soft skills enhancement. College is very well equipped with all facilities required for academics. Abundant books are available in library which is helping students to gain knowledge in depth. Quality guidance of staff members helps students to face exams and viva very confidently. Placement Cell is also very active and supportive to place students at reputed organizations.

Mr. Nilesh Aher
Manager - I, John Deere India pvt. Ltd

It was a wonderful journey at IMERT while perusing my MBA. Teaching staff is very helpful and always motivates for innovative things. IMERT gave me a right platform to stand in this competitive business environment.

Mr. Vishwas Mule
Regional Sales & Solution Manager - SAP Infrastructure Solution
Fujitsu India Private Limited

I had a great learning experience in IMERT, where quality and discipline is of utmost importance. It helped me discover my hidden skills which were later nurtured and enhanced to excel in my field. The faculty is very supportive and welcoming in nature all the time.

Ms. Deepi Angre
Executive HR & Admin
Ndo Schottle Auto Parts Pvt. Ltd.

IMERT- It is not an Institute, but it’s an organisation, which builds carrier with values. I feel honored to be a part of IMERT

Mr. Kuldeep Jain
Branch Head- Tata Motors Finance

The Alma Mater provides the foundation and strong base of knowledge in one’s life. We are fortunate to be part of institution like IMERT which shaped us and till today proven to be our Lighthouse in every walk of life. The Success we all got in our respective fields is the IMERT’s hard-work and teachings”. Thanks my Alma Mater will always be indebted.....

Mr. Abhijeet Joshii
Senior Manager, Novartis Pharmaceuticals, Mumbai
Our Recruiters